



Netronix Investor Conference

Second Quarter 2024



1H2024:

- Gross Margin : >20%
- Net Profit Margin : >10%
- Return On Equity : >20%
- Shipments · YoY >50%
- Q2 EPS=\$2.17
- Net profit · 1H2024 YoY >200%



Pioneer Of Green Economy



Growth Momentum For Next 10 Years

- **First Year Of Color E-reader (Present)**
- **Huge Green Economy Business Opportunities (The Future)**



Disclaimer

- The information contained in this presentation, including all internal and external forward-looking statements, is subject to change without notice, whether as a result of new information, future events or otherwise, and Netronix, Inc. undertakes no obligation to update or revise the information contained in this presentation.
- Investors are cautioned not to place under reliance on these forward-looking statements, which are made as of the date of this presentation, and we assume no obligation to update or revise any forward-looking statement.

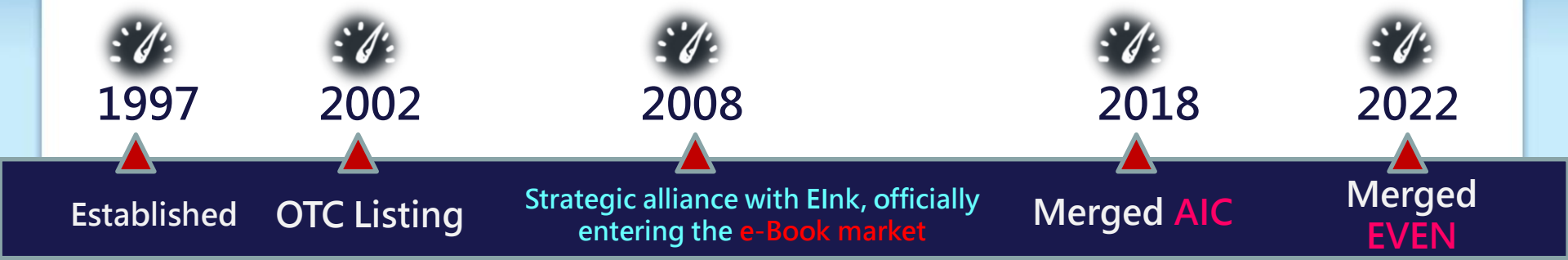
Company Overview


Financial Highlight


Q & A



About Netronix




 Capital : NT\$875M

 Annual Revenue :
Around NT\$7,000M



 Chairman :
Hsu-Fu Tsung

 Employees :
Around 1,500

About AIC



1992年

Established



2004年

OTC Listing



2018年

Join Netronix Group



2021年

Merged
ZUNIDATA /SABLE/BAYLITE



2024年

Merged
EVEN



Capital : NT\$420M



Annual Revenue :
Around NT\$2,000M

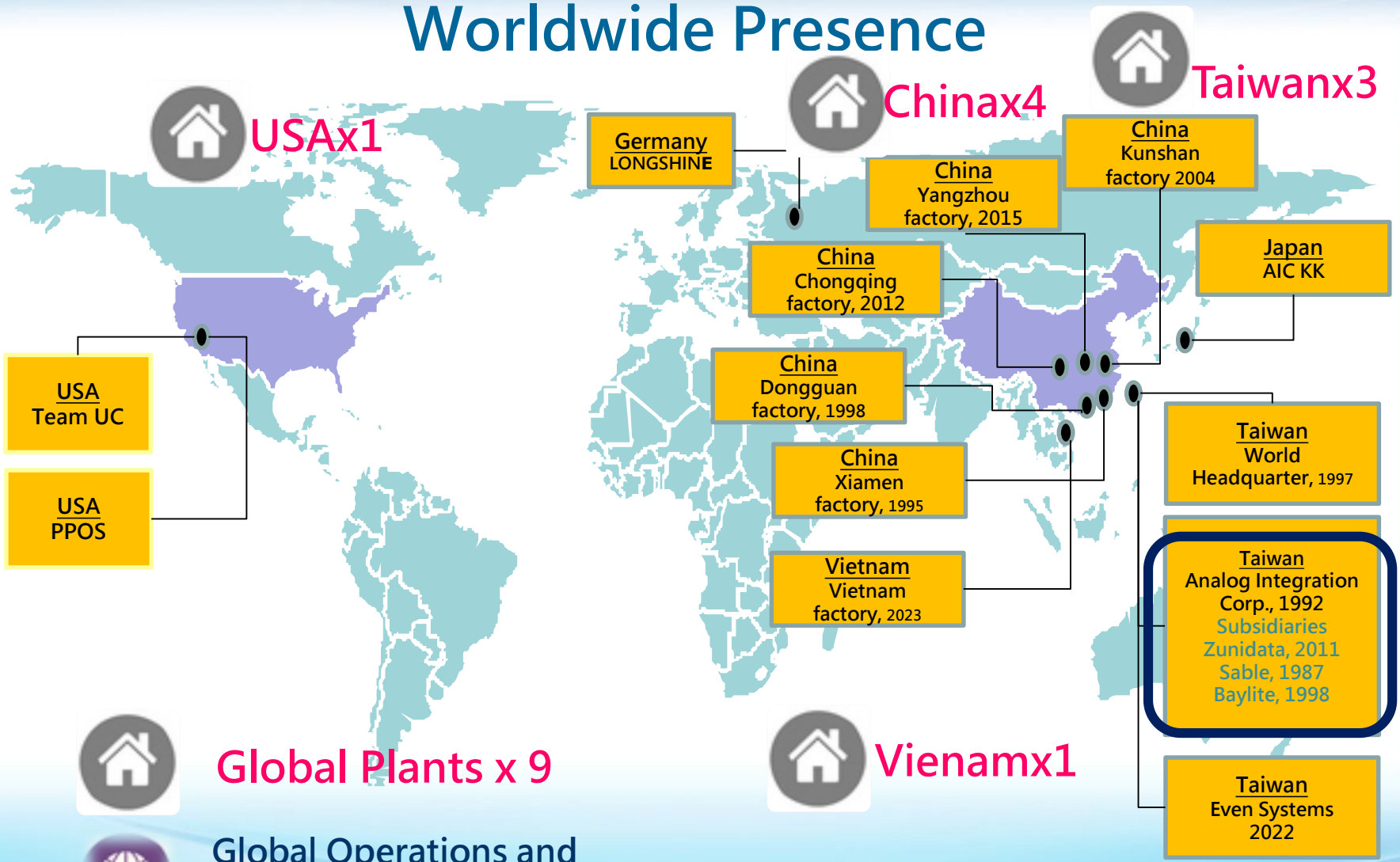


Chairman :
Chun-Ter Lu



Employees :
Around 200

Worldwide Presence



Global Plants x 9

Global Operations and Sales Locations x 16

Deploy in four Major fields



eBook/ePaper application + **ESG**



**Optical
Communication**
+ **AI**

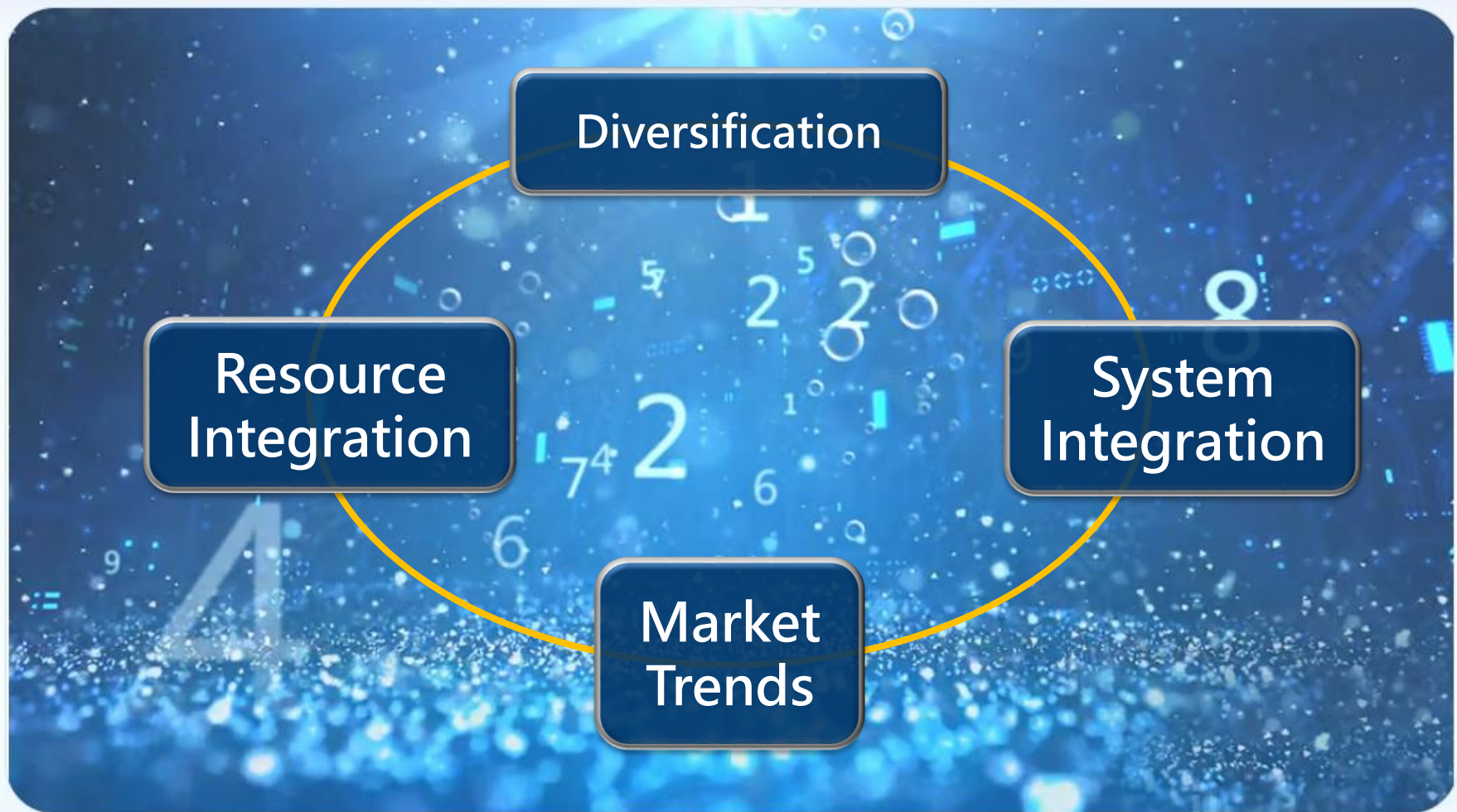


Semi-Conductor



Biomedicine

Core Competitiveness



Quality Certification

- Sony Green Partner
- ISO9001
- ISO14001
- ISO45001
- IECQ
- BSCI
- **ISO 27001**
- **ISO 14064**
- **ISO 14067**



Application Of E-Paper

Smart transportation



Smart Medical




Smart Retail



Born Of Color E-Reader

Carry thousands of books anywhere with weeks of battery life*

Emportez des milliers de livres partout avec des semaines d'autonomie de batterie*



A single charge on the eReader lasts up to 40 days, based on 30 minutes of reading per day with the front light at 30% brightness and WiFi and Bluetooth wireless technology off.
*Un chargement de la liseuse peut durer jusqu'à 40 jours, en considérant un temps de lecture de 30 minutes par jour, avec l'éclairage avant réglé à 30 %, et les fonctions de Wi-Fi et Bluetooth désactivées.

Rakuten kobo

kobolibra COLOUR

Browse and read in colour with a 7" E Ink Kaleido™ 3 display

Naviguez et lisez en couleur grâce à l'écran E Ink Kaleido™ 3 de 7 pouces



Rakuten kobo

- First major brand name to launch a color e-book solution
- **Black-and-white electronic paper film with warm color display performance**



- E ink Kaleido 3 Technology
- Bring your whole library anywhere
- Carry a lifetime's worth of reading



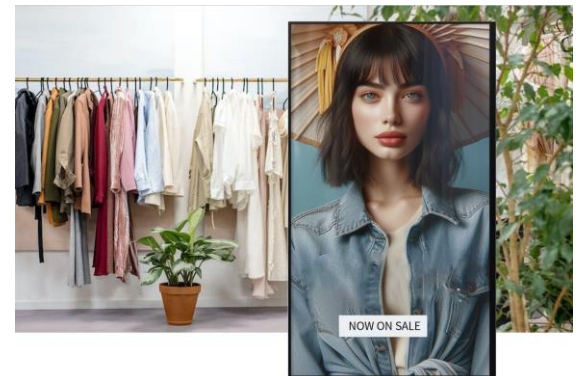
- Light Weight: < 200 g
- Glare-free touchscreens
- Leave your charger behind : enough battery life to last for 40 days



Born Of Colour E-Reader

Feature	Kobo Clara Colour	Kobo Libra Color
Display Size	6 inches	7 inches
Display Type	E Ink Kaleido Plus color display	E Ink Kaleido Plus color display
Resolution	1236 x 1648 pixels	1680 x 1264 pixels
Front Light	Adjustable ComfortLight Pro	Adjustable ComfortLight Pro
Adjustable Warm Light	Yes	Yes
Storage	16 GB	32 GB
Battery Life	Up to 6 weeks	Up to 6 weeks
Weight	166 grams	215 grams
Dimensions (mm)	157 x 110 x 8.6	179 x 129 x 9.7
Water Resistance	No	Yes (IPX8)
Buttons	No physical buttons	Page-turn buttons
Touchscreen	Yes	Yes
Bluetooth	No	Yes
File Formats Supported	EPUB, PDF, MOBI, CBZ, CBR	EPUB, PDF, MOBI, CBZ, CBR
Audio Support	No	Yes (audiobooks and text-to-speech)
Ergonomic Design	No	Yes

Green Economy



2

E-Signage

- E ink Spectra 6 Technology
- Low Power Consumption
- Wide Viewing Angle



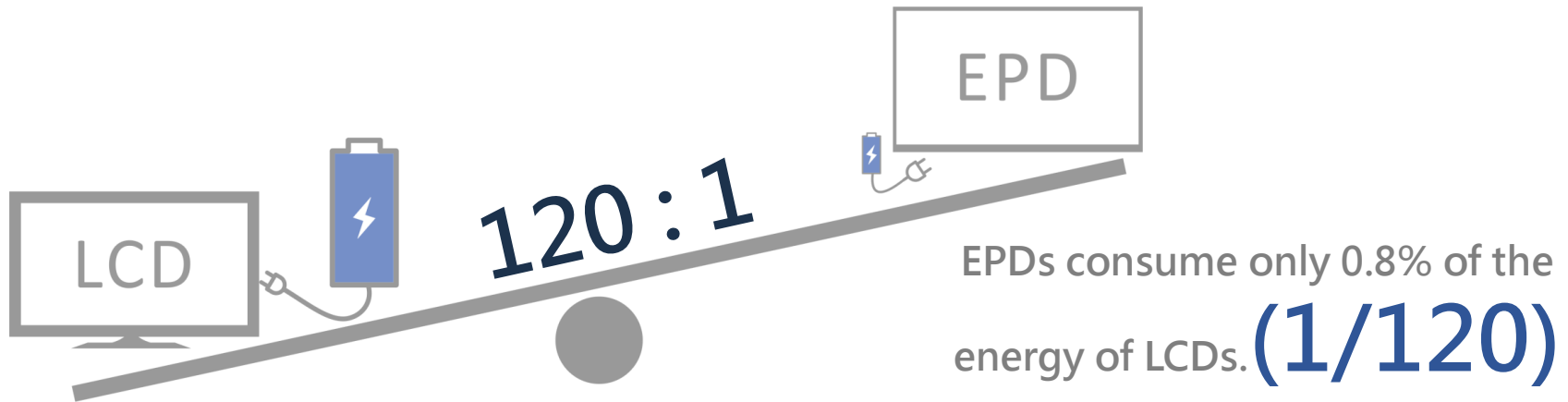
- 31.5 inches

- Paper-like
- Static Images
- Installation Art

- Combination Of AI and IoT Technology
- Smart City

ESG

Environmentally-friendly



1 monitor, operating 16 hours a day, lasting 3 years			
(32 inches)	EPD	LCD (outdoor)	LCD (indoor)
Kilowatt-hours (kWh)	29	3,504	876
Carbon Dioxide Emissions(kilograms)	20	2,384	596
relative proportion	1	: 120	: 30

Hypothetical conditions

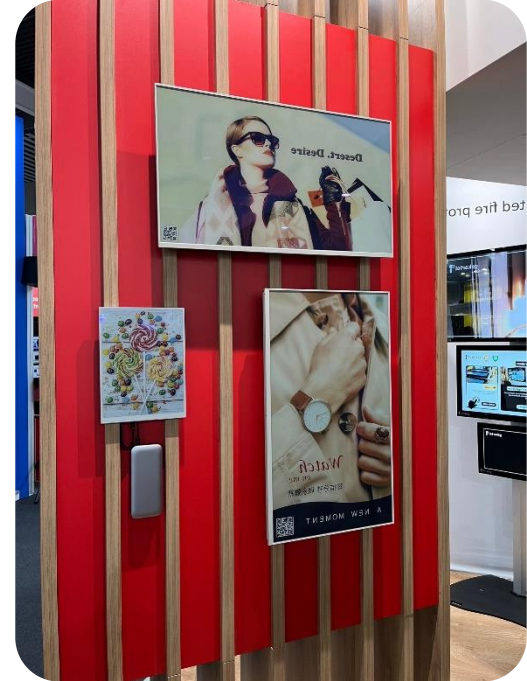
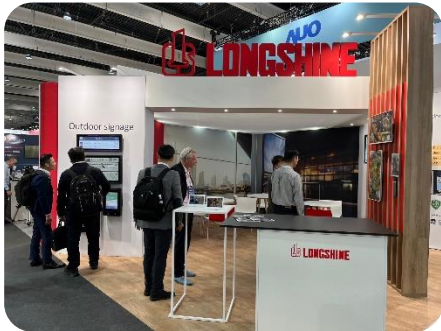
⊙32" LCD Signage System Power: 200W (Outdoor) / 50W (Indoor)

⊙32 inch e-paper display billboard system (outdoor/indoor) power: 23.7W when the screen is updated, 1.3W when the screen is unchanged

⊙The e-paper display billboard screen is updated every minute, and each update takes 1 second

⊙CO2 emissions calculated: 1 kWh of electricity = 1.5 pounds of CO2 emissions (source: www.EPA.gov), 1 pound = 0.45359 kg

ISE 2024



- The global annual production value of digital signage is US\$40 billion
- The compound annual growth rate is more than 8%.

Computex 2024



- **Color E-Reader (Present)**
- **E-Signage (The future)**

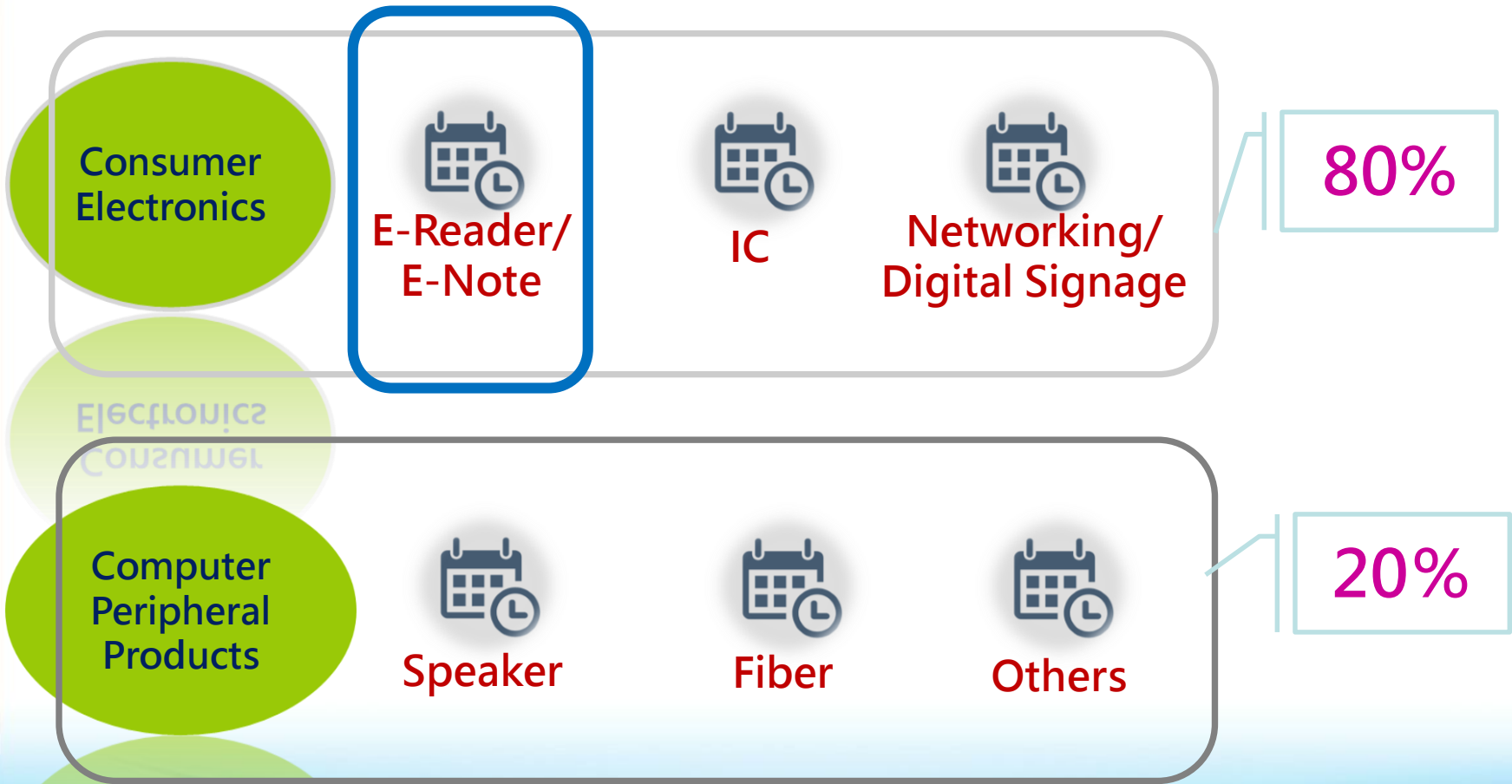




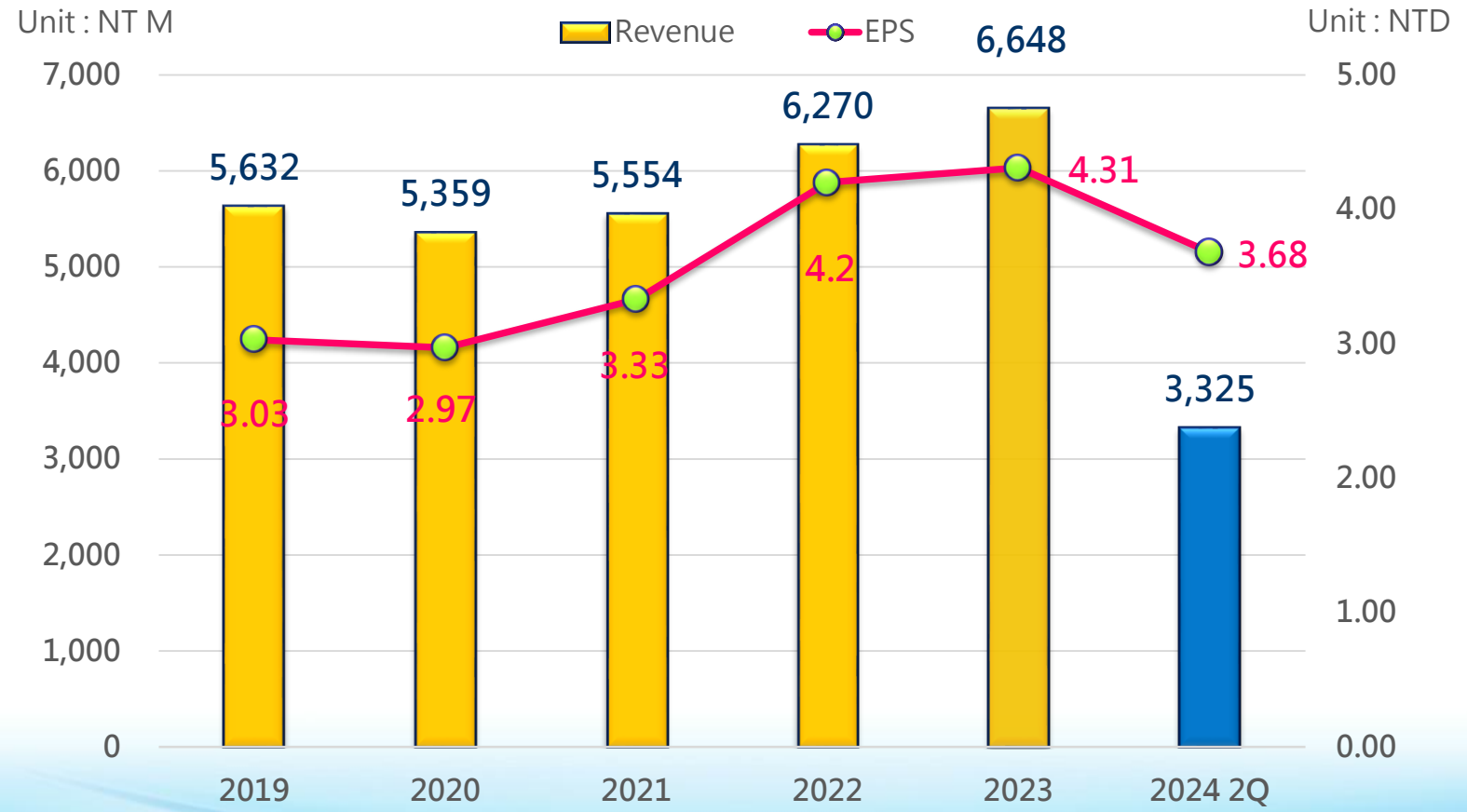
operating results

2024 Q2

Departments

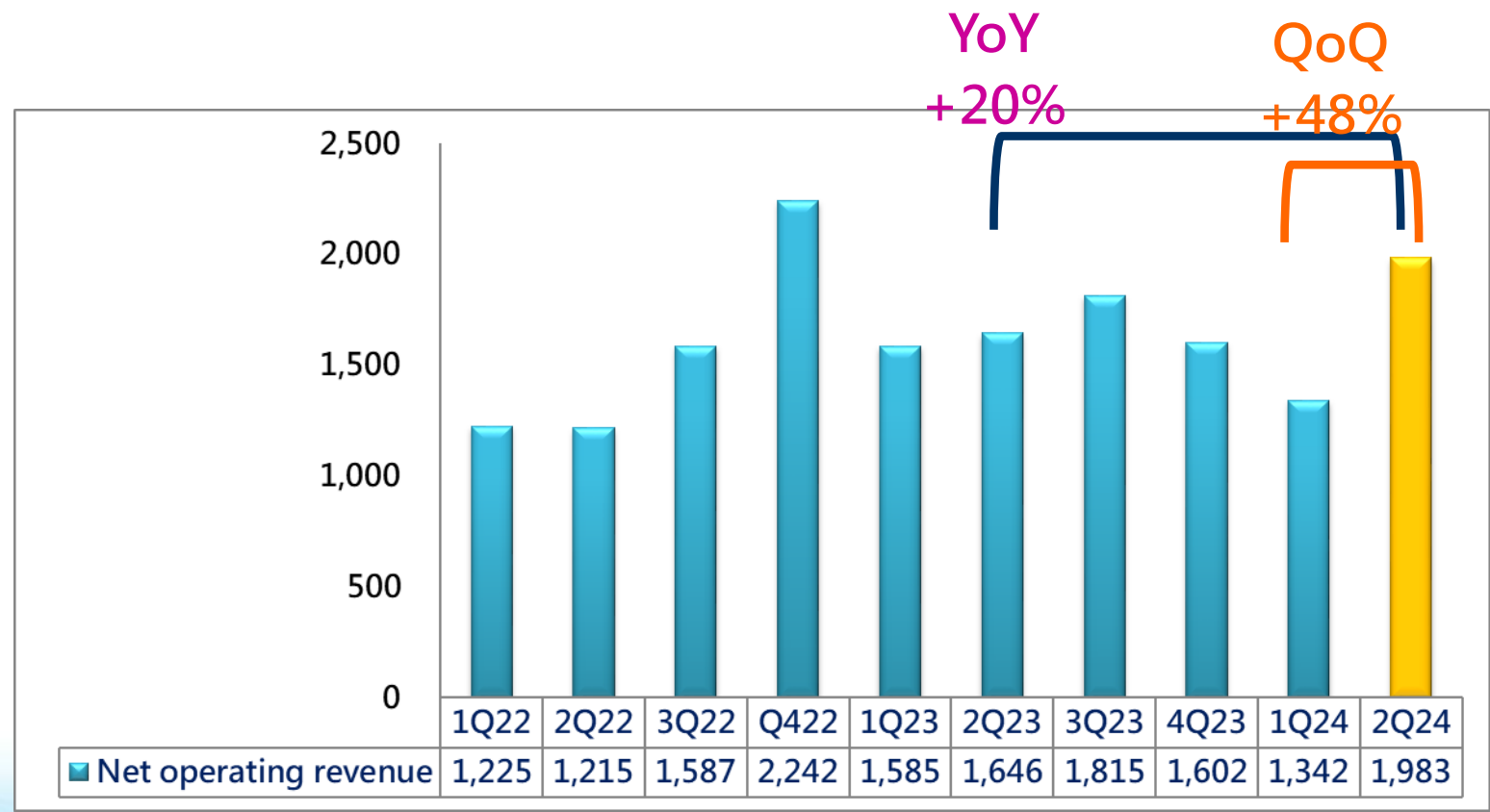


Revenue and Profit Trend



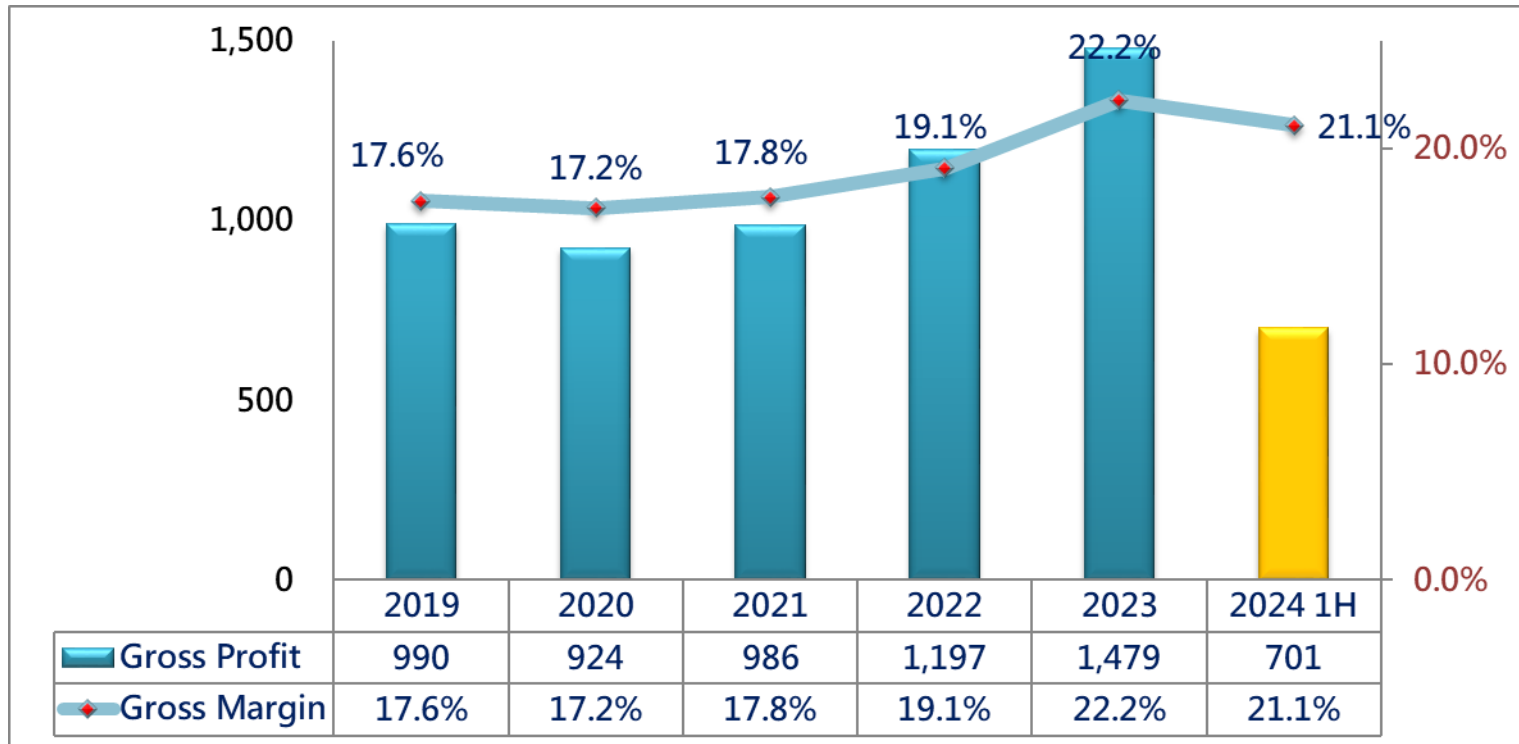
Consolidated Revenue (Quarter)

Unit: NT M ; %



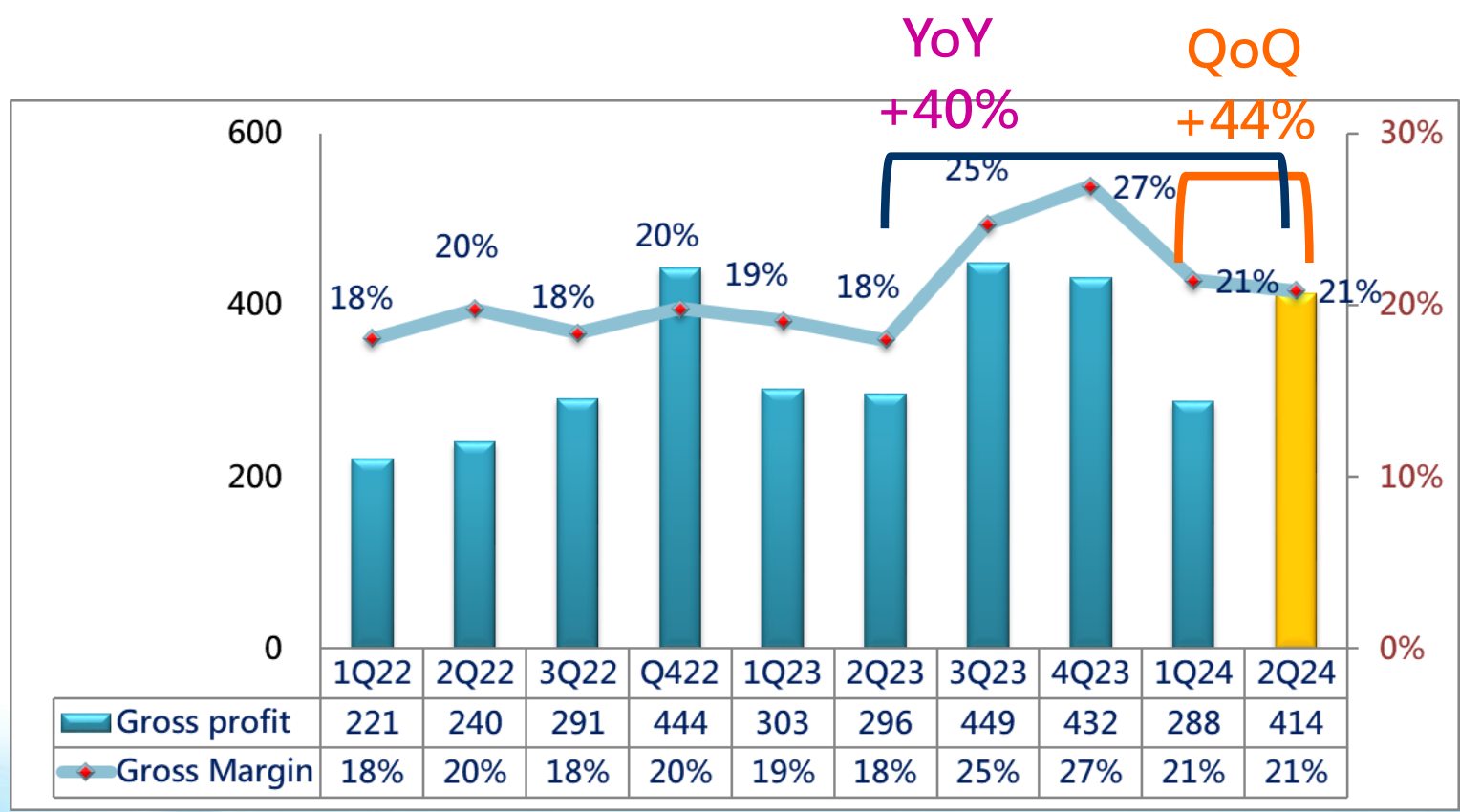
Consolidated Gross Profit & Margin

Unit: NT M ; %



Consolidated Gross Profit & Margin (Quarter)

Unit: NT M ; %

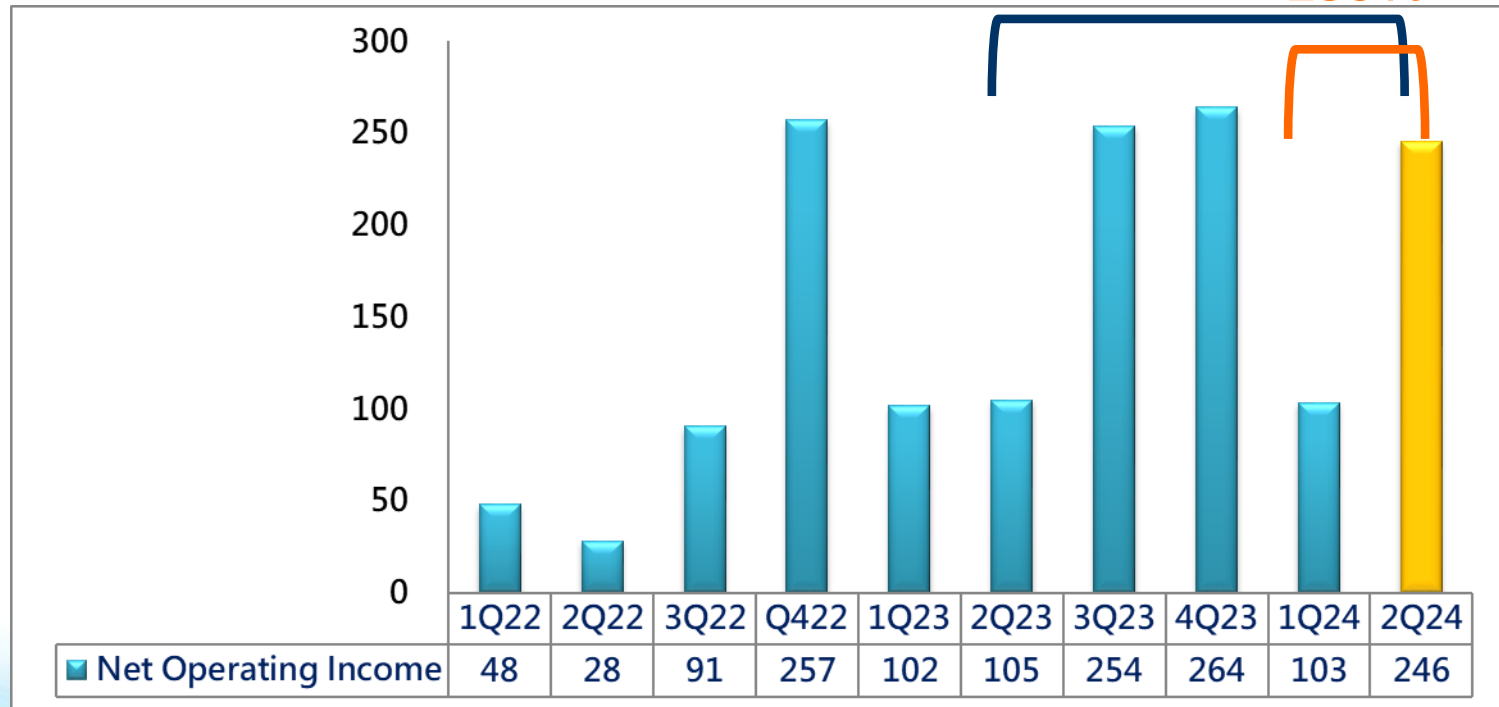


Consolidated Operating Income (Quarter)

Unit: NT M

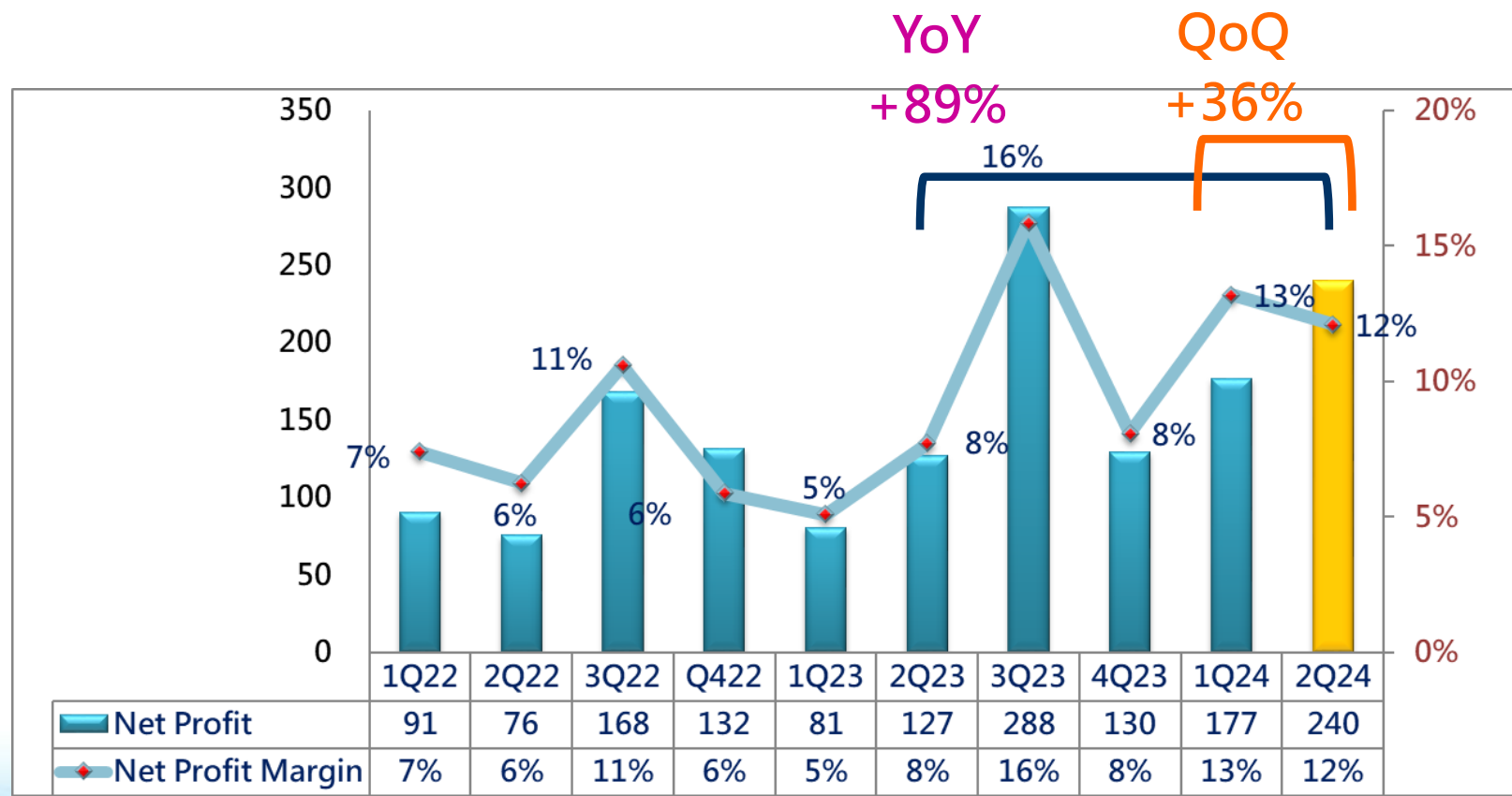
YoY
+134%

QoQ
+139%



Consolidated Net Profit & Margin (Quarter)

Unit: NT M ; %

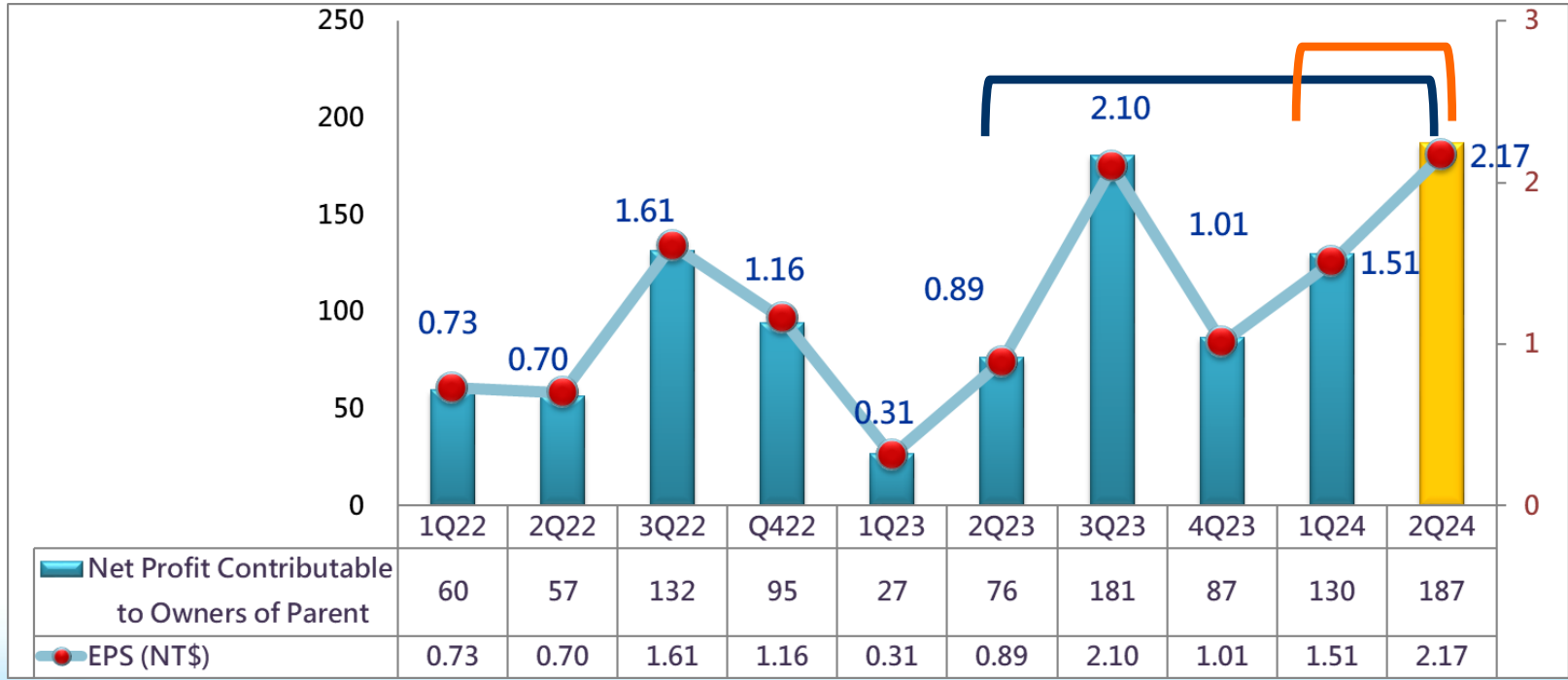


EPS (Quarter)

Unit: NT M ; NT\$

YoY
+144%

QoQ
+44%



Consolidated Comprehensive Income Statements (Quarter)

Unit : NT M

	2024年Q2		2023年Q2		YoY%	2024年Q1		QoQ%
Sales revenue	1,983	100%	1,646	100%	21%	1,342	100%	48%
Costs	1,570	79%	1,350	82%	16%	1,054	79%	49%
Gross profit	414	21%	296	18%	40%	288	21%	44%
Operating expenses	168	8%	191	12%	-12%	184	14%	-9%
Operating Income	246	12%	105	6%	135%	103	8%	138%
Non-operating income	57	3%	75	5%	-24%	121	9%	53%
Income before tax	303	15%	180	11%	69%	225	17%	35%
Net profit	240	12%	127	8%	89%	177	13%	36%
Total comperhasive income	239	12%	102	6%	134%	212	16%	13%
Net profit attributable to owners of parent	187	9%	76	5%	144%	130	10%	43%
EPS (NTD)	2.17		0.89			1.51		

Consolidated Income Statements

Unit : NT M

	2024年1H		2023年1H		YoY%
Sales revenue	3,325	100%	3,231	100%	3%
Costs	2,624	79%	2,632	81%	0%
Gross profit	701	21%	599	19%	17%
Operating expenses	352	11%	392	12%	-10%
Operating Income	349	11%	207	6%	69%
Non-operating income	178	5%	84	3%	111%
Income before tax	527	16%	291	9%	81%
Net profit	417	13%	208	6%	101%
Total comprehensive income	450	14%	229	7%	97%
Net profit attributable to owners of parent	318	10%	103	3%	209%
EPS (NTD)	3.68		1.2		

Other Key Financial Information

Unit:NTD M

	2024/6/30		2023/6/30		Change	YoY%
Cash and Cash Equivalents	2,050	27%	2,222	32%	(172)	-8%
Current financial assets at amortized cost	426	6%	605	9%	(179)	-30%
Accounts receivable	2,025	27%	1,582	23%	444	28%
Inventory	1,346	18%	1,308	19%	38	3%
Property, plant and equipment	730	10%	453	6%	277	61%
Right of use assets	234	3%	70	1%	164	236%
Total assets	7,457	100%	6,995	100%	462	7%
Current liabilities	2,771	37%	3,220	46%	(449)	-14%
Non-current liabilities	273	4%	180	3%	93	52%
Total liabilities	3,044	41%	3,400	49%	(356)	-10%
Total equity	4,413	59%	3,595	51%	818	23%
Key financial index						
Current ratio %	216%		181%			
AR turnover days	89		107			
Inventory turnover days	87		97			
ROE ratio %	21%		11%			

Dividend policy

Maintain high dividend policy



Year	EPS	Cash dividends	Dividend issued rates
2023	4.31	4.00	93%
2022	4.2	3.00	71%
2021	3.33	2.50	75%
2020	2.97	2.00	67%
2019	3.03	2.85	94%

